



## Robert A. Schneider Agency, Inc.

5620 Smetana Drive. #225  
Minnetonka, MN 55343-9611  
Phone: (952) 938-0655  
Toll Free: (800) 862-6038  
Fax: (952) 938-0701  
e-mail: mail@rasinc.com

December 6th, 2007

Dear Agent:

I am very pleased to announce that we have merged our agency with Risk Placement Services, Inc. Risk Placement Services [RPS] will be a great business partner for RAS. RPS is one of the fastest growing specialty wholesalers in the industry. We feel our culture and dedication to servicing the independent agent matches up very well with theirs.

I am also very pleased to state I will continue to lead RAS for a minimum of three years. Our entire staff will also be staying. We expect business as usual.

The merger effective date is November 30th, 2007. The name of the entity will be Robert A. Schneider Agency, a division of Risk Placement Services, Inc. We will be keeping both our Minnesota and Wisconsin offices, and their addresses will remain the same. Our telephone numbers and e-mail addresses will remain the same as well.

We look forward to continued success and growth with you.

A handwritten signature in cursive script that reads 'Robert A. Schneider'.

Robert A. Schneider CIC, CIW  
President

*Prompt-Professional Insurance Service*

